

July 30, 2021

Listing Department BSE LIMITED P J Towers, Dalal Street, Fort, <u>Mumbai–400 001</u> Code: 531335

Code: ZYDUSWELL

Listing Department NATIONAL STOCK EXCHANGE OF INDIA LIMITED Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai–400 051

Re: Outcome of Board Meeting

Dear Sir,

The Board of Directors at their meeting held today i.e. July 30, 2021, based on the recommendations of Audit Committee, approved the unaudited financial results for the quarter ended on June 30, 2021. In this regard, please find enclosed the following:

- the unaudited financial results for the quarter ended on June 30, 2021, reviewed by the Audit Committee and taken on record by the Board of Directors today i.e. July 30, 2021 pursuant to Regulation 33(2)(a) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- limited review report on the unaudited financial results for the quarter ended on June 30, 2021, by Mukesh M. Shah & Co., the Statutory Auditors, reviewed by the Audit Committee and taken on record by the Board of Directors today i.e. July 30, 2021 pursuant to Regulation 33(2)(a) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 3. a copy of press release proposed to be published in the newspapers in the matter of unaudited financial results for the quarter ended on June 30, 2021.

We further inform that the Trading Window under SEBI (Prohibition of Insider Trading), Regulations, 2015 shall remain closed for trading till August 1, 2021 and shall reopen from August 2, 2021 for the Directors and Designated Persons.

The Board Meeting commenced at 11:50 a.m. and concluded at 1:45 p.m.

Please receive the same in order.

Thanking you,

Yours faithfully, For, ZYDUS WELLNESS LIMITED

DHANRAT P. DAGAR COMPANY SECRETARY

Encl.: As above



Regd. Office : Zydus Wellness Ltd. 'Zydus Corporate Park', Scheme No. 63, Survey No. 536, Khoraj (Gandhinagar), Nr. Vaishnodevi Circle, S. G. Highway, Ahmedabad – 382 481, India. Phone : +91-79-71800000, +91-79-48040000 www.zyduswellness.in CIN : L15201GJ1994PLC023490

	₹inL	akhs		Jacanen	t of Unaudited Financial Results for the Quarter Ended June 30,	2021	w 1-1-		
CONSOLIDATED				-		₹ in Lakhs COMPANY			
Quarter Ended			Year Ended						Year Ended
June	March	June	March	Sr. No.	Particulars	June	March	June	March
10, 2021	31, 2021	30, 2020	31, 2021			30, 2021	31, 2021	30, 2020	31, 2021
naudited]	[Unaudited]	[Unaudited]	[Audited]			[Unaudited]	[Unaudited]	[Unaudited]	[Audited]
				1	Revenue				[//dditten]
50.034	60.075	53 540		а	Revenue from operations	0			
58,821 937	60,075	53,618	1,85,366	i	Sales	2,748	4,189	1,068	11,283
239	498 179	119 182	1,301 894	ii b	Other operating income	510	29	12	100
59,997	60,752	53,919	1,87,561	U	Other income Total Revenue	422	558	2,632	6,680
4.5. 6 .6.6.6.			2,07,502	2	Expenses	3,680	4,776	3,712	18,063
14,959	27,309	10,945	74,375	а	Cost of materials consumed	2,362	3,572	495	8,342
3,060	7,800	4,027	14,224	b	Purchases of stock-in-trade		5,5,2	-	0,512
0.005	(7.605)			с	Changes in inventories of finished goods, work-in-progress				
8,635	(7,605)	8,858	(4,113)		and stock-in-trade	201	(183)	208	(127)
4,299 642	4,004 850	4,243	16,383	d	Employee benefits expense	818	689	833	3,064
559	599	3,460 642	8,380 2,516	e f	Finance costs Depreciation and amortisation expense	49	28	3,463	7,466
6,925	7,301	4,914	22,959	q	Advertisement and promotion expense	68 110	87	82	349
7,838	7,228	8,515	28,403	h	Other expenses	1,197	571 1,008	98 877	1,118
46,917	47,486	45,604	1,63,127	100.000	Total expenses	4,805	5,772	6,056	3,958 24,170
13,080	13,266	8,315	24,434	3	Profit/(Loss) before exceptional items and tax (1-2)	(1,125)	(996)	(2,344)	(6,107)
•		-	13,213	4	Exceptional items		-	-	12,706
13,080	13,266	8,315	11,221	5	Profit/ (Loss) before tax (3-4)	(1,125)	(996)	(2,344)	(18,813)
-		1000		6	Tax expense				
-	(47)	(605)	(652)	a b	Current tax Deferred tax		-	-	201
140	(47)	(605)	(652)	U	Total tax expenses	•	-	(599)	(599)
13,080	13,313	8,920	11,873	7	Net Profit/ (Loss) (5-6)	(1,125)	(006)	(599)	(599)
		12		8	Other Comprehensive Income (OCI)	(1,123)	(996)	(1,745)	(18,214)
49	176	25	194	а	Items that will not be reclassified to profit or loss (net of tax)	4	53	(7)	10
8	5	(1)	(11)	b	Items that will be reclassified to profit or loss (net of tax)			(7)	16
57	181	24	183		Other Comprehensive Income (net of tax)	4	53	(7)	16
13,137	13,494	8,944	12,056	9	Total Comprehensive Income (net of tax) (7+8)	(1,121)	(943)	(1,752)	(18,198)
13,137	13,494	0.044	12.056	10	Total Comprehensive Income attributable to:		50	1887 U.	
6,363	6,363	8,944 5,766	12,056 6,363	а 11	Owners of the company	(1,121)	(943)	(1,752)	(18,198)
0,000	0,505	3,700	4,50,416	12	Paid-up equity share capital (Face Value ₹ 10 each) Reserve excluding Revaluation Reserve	6,363	6,363	5,766	6,363
			1,50,110	13	Earnings per share [EPS for the quarter ended is not annualized]				3,95,566
20.56	20.92	15.47	19.55	а	Basic (₹) - After exceptional items	(1.77)	(1.57)	(3.03)	(29.99)
20.56	20.92	15.47	41.30	b	Basic (₹) - Before exceptional items	(1.77)	(1.57)	(3.03)	(9.07)
20.56	20.92	15.47	19.55	с	Diluted (₹) - After exceptional items	(1.77)	(1.57)	(3.03)	(29.99)
20.56	20.92	15.47	41.30	d	Diluted (₹) - Before exceptional items	(1.77)	(1.57)	(3.03)	(9.07)
		1	0.12	14	Debt Equity Ratio			CARCELO CONCERCIÓN	0.01
		1	2.34	15 16	Debt Service Coverage Ratio Interest Service Coverage Ratio				(1.52)
s:			4.5.1		increat bernet core age radio	1			(1.52)
1	The above finan	cial results were	reviewed by the	Audit Cor	nmittee and then approved by the Board of Directors at their meeting he	ld on July 30, 2021.			
2	The Company of	perates in one se	gment, namely	"Consume	r Products".				
3	Due to seasonali	ty of some of th	e Group's produ	cts, Group	's Revenues and Profits are skewed in favour of the first and last quarter	s of the financial yea	r. Hence the perfo	ormance of these	uarters is not
	representative a	na cannot be ge	neralised for oth	er quarter.	5.				24
4	During the year	ended March 31,	, 2021, the secu	red Non-C	onvertible Debentures (NCDs) previously issued by the Company had bee	n repurchased amou	nting to ₹ 150,000	0 Lakhs and the p	remium paid
	towards the pure	nase of the NCL	os were expense	d off as ar	Exceptional items.				
5	As per the curre	nt assessment o	of the situation I	based on	the internal and external information available up to the date of appro-	val of these financial	results by the Bo	oard of Directors,	the Company
	material impact	eve that the imp	Dact of Covid-19	on its due	siness, assets, internal financial controls, profitability and liquidity, both p	present and future, v	vould be limited a	nd there is no inc	ication of any
	material impact	on the carrying	amounts of inve	ntones, a	oodwill, intangible assets, trade receivables, investments and other finar	cial accots The eve	to omostuo leuto	the impact of the	minimal is and the
	impact on its bu	concrete nom	a lose esumated	as on the	date of approval of these financial results and the Company will closely	monitor any materia	I changes to the e	conomic environm	nent and their
6	The figures for t	ne quarter ender	March 31 202	are the H	alancing figures between audited figures in respect of the full financial y	one and for the	d	M 11. 1	
	year 2020-21.				services of the sources address in respect of the full financial y	ear and for the period	upto the end of	the third quarter (or financial
		us reporting per	iods have been i	egrouped	/ reclassified wherever necessary to correspond with the figures of the cu	rrent reporting paris	a		1
				J	the even indexed y to correspond what the lightes of the co	inchereporting peno	u.	Du Ord	of the Day of
								parts and the	of the Board,
								For Zydus Well	ness Limited,

Place: Ahmedabad Date: July 30, 2021

Spat Dr. Sharvil P. Patel Chairman

MUKESH M. SHAH & CO.

CHARTERED ACCOUNTANTS

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

To, The Board of Directors, Zydus Wellness Limited

- We have reviewed the accompanying statement of Standalone Unaudited Financial Results of Zydus Wellness Limited ['the Company'], for the quarter ended on June 30, 2021 ['the Statement'] attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, as amended.
- 2. This statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34, 'Interim Financial Reporting' ('Ind AS 34), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place: Ahmedabad Date: July 30, 2021

UDIN: 21042132AAABAN5491



For Mukesh M. Shah & Co Chartered Accountants Firm Regn. No. 106625W

CSShal

Chandresh S. Shah Partner Membership No. 042132

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MUKESH M. SHAH & CO.

CHARTERED ACCOUNTANTS

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

To, The Board of Directors, Zydus Wellness Limited

- We have reviewed the accompanying statement of Consolidated unaudited financial results of Zydus Wellness Limited ['the Parent'] and its subsidiaries [the Parent and its subsidiaries together referred to as 'the Group'] for the quarter ended on June 30, 2021 ['the Statement'] attached herewith, being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, as amended.
- 2. This statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34, 'Interim Financial Reporting', prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the statement based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the financial results of the following entities:
 - a) Parent Company
 - i) Zydus Wellness Limited
 - b) Subsidiary Companies
 - i) Zydus Wellness Products Limited
 - ii) Liva Nutritions Limited
 - iii) Liva Investments Limited
 - iv) Zydus Wellness International DMCC
- 5. Based on our review conducted and procedures performed as stated in Paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.





7th Floor, Heritage Chambers, Behind Bikanerwala Sweets, Near Azad Society, Nehru Nagar, Ahmedabad-360015

MUKESH M. SHAH & CO.

CHARTERED ACCOUNTANTS

6. We did not review the interim financial information of 3 subsidiaries included in the consolidated unaudited financial results, whose interim financial information reflect [the figures reported below are before giving effect to consolidation adjustments] total revenues of ₹ 56,418 Lakhs for the quarter ended June 30, 2021, total net profit after tax of ₹ 5,277 Lakhs for the quarter ended June 30, 2021, as considered in the Statement. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

7. The consolidated financial results also include the financial information of a subsidiary included in the consolidated unaudited financial results, whose interim financial information reflect [the figures reported below are before giving effect to consolidation adjustments] total revenues of ₹ 1,153 Lakhs for the quarter ended June 30, 2021, total net profit after tax of ₹ 169 Lakhs for the quarter ended June 30, 2021, total net profit after tax of ₹ 169 Lakhs for the quarter ended June 30, 2021, as considered in the Statement. No limited review of these financial information has been carried out by the auditors of the subsidiary; however, according to the information and explanations given to us by the Management, these interim financial results/ information are not material to the Group.

Our conclusion on the Statement is not modified in respect of our reliance on the interim financial information as certified by the management.

Place: Ahmedabad Date: July 30, 2021

UDIN: 21042132AAABAO9493



For Mukesh M. Shah & Co Chartered Accountants Firm Regn. No. 106625W

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Zydus Wellness Ltd, Net Profit up by 46.6% in Q1

Ahmedabad, July 30, 2021

For the first quarter ended June 30, 2021, Zydus Wellness Ltd. reported consolidated revenue from operations of Rs. 598 crores. Earnings before Interest, Depreciation and Tax (EBIDTA) of Rs. 140 crores was up by 14.8 % on a y-o-y basis. PBT excluding exceptional items, was up by 57.3% at Rs.130.8 crores. Net profit for the quarter was up by 46.6% at Rs.130.8 crores.

During the quarter gone by the company's key brands, Sugar Free, Everyuth Scrub and Everyuth Peel Off, Glucon D and Nycil continued to hold strong positions in their respective categories. The company's E-commerce sales witnessed multifold increase during the quarter. The international business also recorded a high double digit growth rate during the period.

Glucon-D has maintained its number one position with a market share of 58.2% in the Glucose powder category. Glucon-D Immunovolt, continued to deliver steady business. Complan which has a market share of 5.5% in the malted food (MFD) category delivered a good double digit sales growth during the quarter. Nycil maintained its number one position with a market share of 35.2% in the Prickly heat powder category, which is an increase of 161 basis points over the same period last year. Nycil Soothing Body Mist was launched during the quarter. Everyuth Scrub has maintained its number one position with a market share of 28.9% in the facial scrub category, which is an increase of 289 basis points over the same period last year and Everyuth Peel off has maintained its number one position with a market share of 77.6% in the Peel off category. Everyuth brand now has a market share of 6.3% in the overall facial cleansing segment. Nutralite delivered strong growth both in institutional and retail business during the quarter despite lockdown in key markets. The leading Sugar substitute brand Sugarfree continued its good momentum during the quarter and delivered a decent growth over the huge base of previous year's comparable quarter.

With an intent to become leaner and more efficient through business projects including disintermediation and digitization of processes across the value chain, the company has embarked on the next phase of transformation journey post integration called Transformation 2.0. Under this project the company has initiated a number of projects from sales, supply chain to people functions which will help it become more agile by embracing the digital way of working.

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